



Regulatory Affairs and  
Pharmacovigilance/Quality  
Capabilities for.....

# **GLORAMP Pharma Consulting Ltd, UK/EU**



**gloramp**  
PHARMA CONSULTING LTD



# About us

- **GLORAMP Pharma was started with the sole purpose of serving healthcare industry with Quality and Compassion**
- **Our experience, knowledge, scalable solutions, and consultative attitude will ensure exceptional customer service and satisfaction**
- **Our Values: Transparency, Accountability and Trust (TAT)**

# GLOAMP's ORGANOGRAM

**Ramprasad K**

Founder & Principal Consultant

**Tarangini P**

Project Manager

**Suresh K**

Sr Consultant (UK)

**Sangeetha G**

Sr Consultant (EU)

**Priyanjali K**

Jr Consultant (EU)

**Divija G**

Jr Consultant (UK)

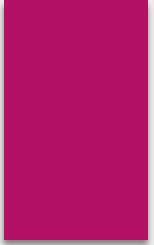
## Qualifications

- Pharma Graduates or PG: RA/PV experience of >5 years
- Medically qualified with minimal experience of >5 years
- GMP QPs and QPPVs/Deputy QPPVs experience of >5 years

## Team Management

- Dedicated Team for each RA/PV and QA activity
- Experienced Project Manager for better traction
- Oversight of Operations In-charge &/or GMP QPs / QPPVs
- Quality oriented processes

# PV Global Operations – ‘Hub & Spoke Model’



# Our services



## Regulatory Affairs

- ❖ RA strategy Development
- ❖ New MA filings
- ❖ Agency meetings with BoH
- ❖ Compilation of MA/Submission File
- ❖ eCTD publishing
- ❖ Response to RFIs
- ❖ Life-cycle management and Licence Maintenance
- ❖ Gap Analysis/Due diligence



## Core PV services

- ❖ Drug Safety
- ❖ 24/7 QPPV-UK & EU along with local QP support
- ❖ Hosting Safety Database
- ❖ PSMF
- ❖ SDEA
- ❖ Medical Information
- ❖ RMP/PSURs/Signal Management
- ❖ xEVMPD



## Quality Assurance

- ❖ QP sign-off / batch release
- ❖ Audit & Inspection consultation
- ❖ Gap Analysis and CAPA execution
- ❖ SOP/WI/Guide
- ❖ Training & development



## Ad hoc Services

- ❖ Act as UK/EU "Virtual" Regulatory and PV department
- ❖ Contract laboratory services via Partners
- ❖ Import and Storage / Distribution (MIA/WDA) services via Partners
- ❖ BA/BE and Formulation studies via Partners

# Experience: Global footprint

- USA
- LATAM
- EU, UK
- APAC
- GCC
- ROW

## Territories

- Oncology
- Anti-infectives
- CNS
- Biologics/Biosimilars/Vaccines
- Small molecules
- Medical Device

## Major Therapeutic Areas & Products

## KPIs & Compliance

- ICSR Submissions compliance **>99%**
- Aggregate report compliance **>99%**
- Quality score **> 98%**
- Internal & client TAT **> 99%**
- MI follow-ups compliance **> 98%**

## Exposure

- Over 5 clients in CT & PMS
- Handling >50 INN
- Small to large pharma clients
- End to End PV services

# Regulatory Affairs services..

- Registration Strategy Development
  - Expedited submissions and approvals
  - Secured approval through timely responses to RFI
  - EU/UK and USA and GCC/RoW Markets
- Agency Meetings with Boards of Health
  - Lead meetings and agree strategies for submission, auditing, and approval
  - Liaise with Auditing Bodies for Medical Devices
- Compilation of MA / Submission File
  - Preparation of submission documents
  - eCTD and NeeS publishing
  - Gap Analyses and Remediation
- Lead and Assist with Requests for Information (RFI) and Agency Audits
- Licence Maintenance / Life-Cycle Management

# Regulatory Affairs services..

**GLORAMP Pharma** supports pharmaceutical and Medical Device manufacturers with EU/UK, USA and RoW registration

- Key Stages:
  - Review of current Registration File with a view to UK/EU filing
  - Lead and assist with the Remediation of deficiencies for UK/EU filing
  - Prepare / update current Registration in eCTD documents for UK/EU filing
  - Meet EMA / BoH to confirm registration strategy – Abridged Applications, DCP, MRP, CP, etc.
  - Submit Marketing Authorisation to EMA / EU/UK agency
  - Host and manage agency pre-approval inspection
  - Respond to Agency questions and Requests for Information (RFI)
  - Obtain approval and begin marketing
  
- **GLORAMP Pharma** has previously supported a number of clients through this process



# Pharmacovigilance (QPPV & Deputy QPPV services)

ICSR Safety Mailbox handling

Local affiliate

Triaging

End to end Case processing

Quality Review

Medical Review

ICSR submissions



# End to End Literature Surveillance..



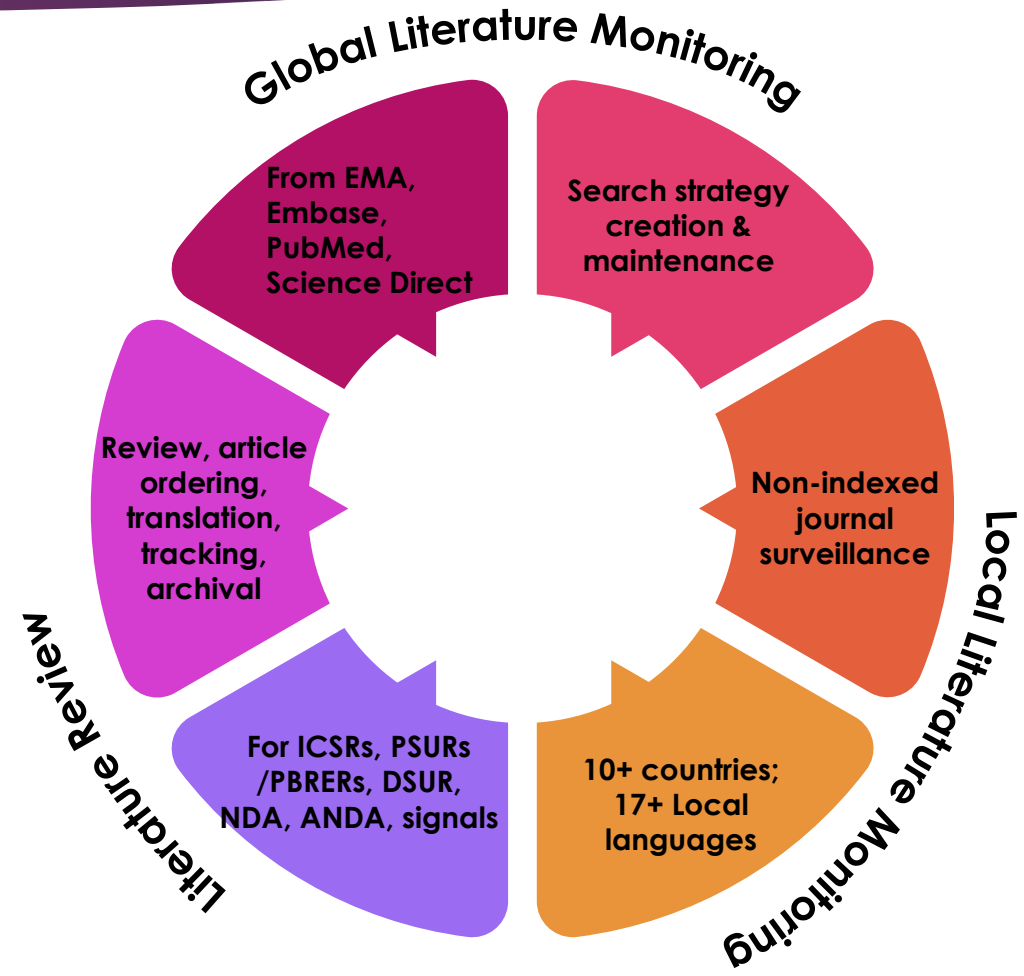
- 5+ years of overall Avg. experience
- Team of HCPs & physicians
- 70 % team with >3 years of core literature experience



- 25+ active ingredients covered
- 20,000+ abstracts screened



- 05 global clients
- Annual volumes for our top 3 literature Clients volume: 8k



# Signal Management Expertise

**DRUG-EVENT PAIRS  
EVALUATIONS ANNUALLY**

**25+**  
MOLECULES MANAGED

**5**  
GLOBAL PHARMA  
CLIENTS

**5+**  
AVERAGE YEARS OF  
EXPERIENCE OF TEAM  
MEMBERS



Across all therapeutic areas; meeting global requirements



Post-marketing & molecule under clinical trials covered



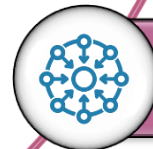
Safety review meeting; QPPV/expert review & oversight



Screening of Regulatory sites to identify signals



Adherence to Good Documentation and Archival practices



Centralized tracking system for Signal Management Lifecycle. Audit trail maintained

# Quality Assurance and Technical services..

## **GLORAMP Pharma offers full Importation and Wholesaler Dealer services via Partners**

- Product importation from non-EU and EU countries
- Local contact address for offshore manufacturers
- Ensure secure, controlled storage of GMP pharmaceutical products
- Shipping and distribution within the EU/UK

## **GLORAMP Pharma offers Technical support via Partners**

- Research & Development (Formulation)
- BA/BE Studies (CRO)
- Nitrosamines impurities Evaluation
- Elemental Impurities Risk Assessment
- Contract manufacturing and QC testing support
- Full release testing
- QP sign-off / batch release
- Stability storage (temperature and humidity controls) and stability-indicating tests

# Project Execution & Governance

## Kick off/Planning

- Project reward, MSA sign off
- Deploying a project manager
- Team finalization and setting up expectations
- Preparation of SDEAs, TA, etc.
- Training and (SOPs, Job Aids, etc.)
- Finalization of regulatory and literature monitoring strategy
- Scheduling calendars for various activities

## Execution (Real-Time Deliverables)

- Compilation of MAs/Submission files
- ICSRs collection and processing, submissions
- Weekly Literature monitoring
- Regulatory communications
- Response to RFIs
- Query and follow ups with reporters

## Value Added Services

- GMP QP support
- Preparation of batch release documents
- QPPV/LRP support
- PSMF authoring and maintenance
- Signal detection and authoring of aggregate reports and RMPs
- Periodic QA audits

## Project Governance

- Communication channel through Principal Consultant
- Determining tangible KPIs
- Regular connect with technical teams

# Why GLORAMP?

## FULL-SPECTRUM OFFERINGS



**Global presence covering all territories**



**One-stop solution for RA/PV and QA services including MIA/WDA services via Partners**



**Good track record with regulatory inspection and client audits**



**Cost-effective & scalable solutions for small to large projects**



**Monthly compliance report for client oversight**



**Compliance with US, EU & UK data regulations (including HIPPA, GDPR, DPA, etc.)**



**THANK YOU...**